

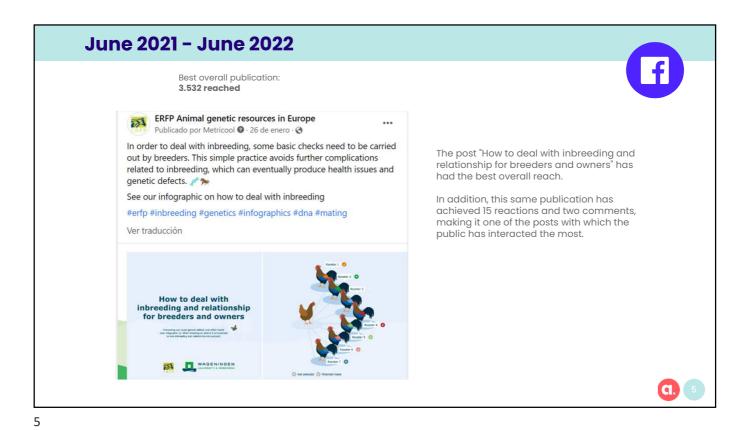
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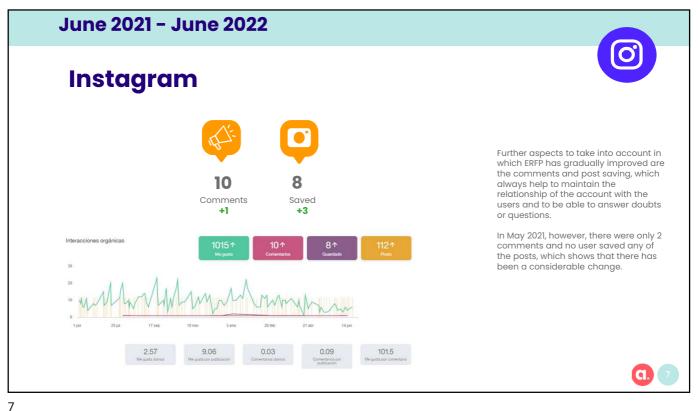
June 2021 - June 2022 Facebook (posts) Interactions and the web button have increased, which means that the user interacts with the 15.909 7074 744 content on a constant basis. Site visits Average target index Web Interactions In addition, it should be noted that +15,76 K +5250 the number of impressions has increased by more than 140,000, In May 2021 In May 2021 it In May 2021 it was 220 which means that a large number In May 2021 there were 334 was 3 of users viewed our posts at least 43.63 ↓ 170.67K↑ Reactions, comments, clicks and shares also increased, with a total of 129 reactions and 171 clicks.

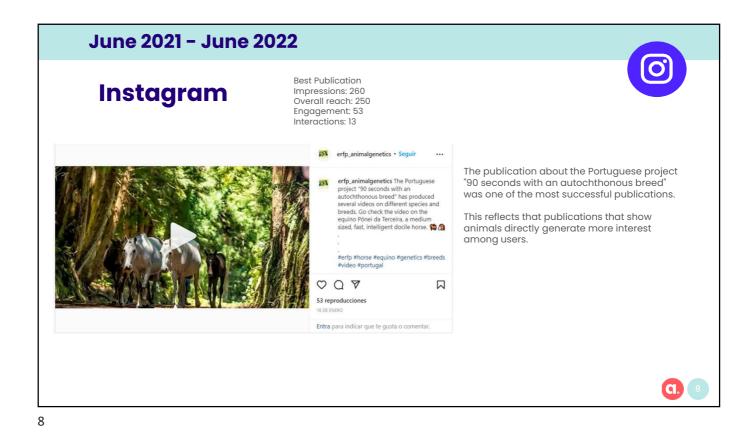
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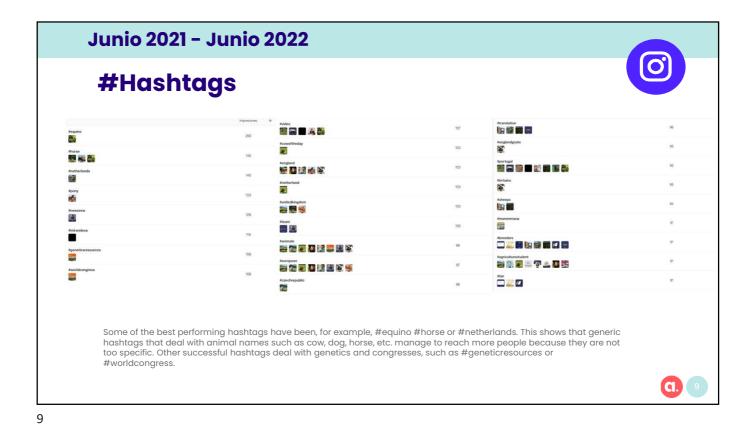
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June 2021 - June 2022 **Twitter**



208 Followers



+46 followers



43.946

In May there were

3.612



159

Tweets



Engagement

In May 2021 it was **22,98%**



605

+58

In May 2021 there

interacciones

Interactions

were 83

On Twitter we have also grown significantly in the number of impressions, engagement and interactions.

This improvement in engagement shows that there is a clear and constant interaction with a specific type of users.

In addition, the interactions show that there is an increase in likes and retweets.



10

6





Alcandora

Results

Conclusions of the year

- There has been a clear growth in followers and Facebook has been the social network that has experienced the major growth, perhaps because its target audience, people who care for or deal with animals, is there. Meanwhile, Instagram gives rise to less growth. Moreover, the growth has not only been in followers, but also in interactions, impressions, etc.
- The posts that work best are those that deal directly with the subject of an animal species or those that link to an article of interest or report on a webinar or conference on this topic.
- This increase in followers is clearly due to an assiduity and regularity when publishing, maintaining the publication at least two or three times a week. It will be important, in the future, to be more agile when answering possible doubts or questions from users about a post or information.

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14

Why should the ERFP be on social networks?

- We must be pioneers, since **we have hardly any competitors** and the ERFP covers a field such as science and genetics, hardly present in social networks.
- Because, in this way, **we can reach researchers and other interested parties** and get them to read our studies and research and come to our events.
- Outreach work is essential in networks to **combat misinformation** and help <u>bring complex content to all audiences</u> that know nothing about genetics.





15

The importance of Social Media

- It is important to communicate in social networks because the **cost of customer acquisition** is reduced and you can reach many people.
- 2 Algorithm and hashtags allow your posts to **reach your target audience more easily.**
- Social networks allow you to **give visibility to actions carried out by your brand** that otherwise would not be seen by anyone: webinars, articles, events or fairs, etc.





Why should the ERFP team like and share contents?







- To humanize the brand, put a face on it and thus generate greater interest in the public. In fact, it would be interesting for future content to include information about employees. In addition, your brand's posts are shared much more when they are disseminated through your employees.
- Employee engagement increases and that improves their productivity and the service they provide within the company. In addition, it helps to strengthen ties with other workers. This translates into a happy and motivated staff.
- Through their networks, **employees recommend services** and products to family, friends and other contacts, thus increasing the network of contacts and reaching a larger number of people.





17

Why is it important to invest in Social Media?



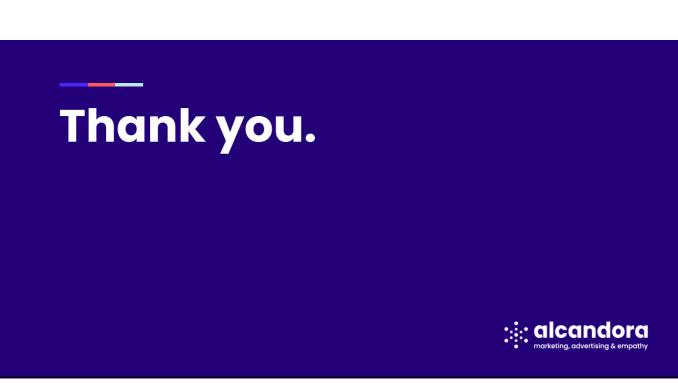




- 1) It is your channel to introduce yourself to the world: without optimized social networks, less people will want to know anything about you.
- 2) Social networks improve your positioning in search engines and your SEO positioning.
- 3) They provide traffic to your website and your services.







19